CORPORATE BRIEFING

Performance & Outlook

For the year ended 30 June 2026

Disclaimer

- This presentation is prepared by Pakistan PVC Limited. (the Company) solely for information purposes.

- This presentation may contain forward-looking statements regarding the Company's future performance and prospects. Such statements are subject to risks and uncertainties, so forecasts and projections may not be achieved.

- When considering these forward-looking statements, please take into account the political, economic, social, and legal environment in which the Company operates.

Today’s discussion

01 Company overview

02 Financial performance

03 Financial position & costs

04 Outlook and operations

05 Questions & answers

Pakistan PVC Limited

Established in 1963

Pakistan PVC Limited is a public limited company and an early manufacturer of PVC pipes in Pakistan.

Two industrial locations

Shaffiabad, Gharo, District Thatta
&
Industrial Area in Islamabad.

Pioneer of PVC & PVC pipes

The company introduced PVC & PVC pipe manufacturing in Pakistan in the 1960s.

Business focus

PVC products & Mineral-water.

Pakistan PVC Limited

Vision

To be a global group of companies recognized for a range of quality products.

Mission

To provide citizens of Pakistan with PVC products manufactured to world-class standards under strict quality control, close to customers.

PUBLIC LIMITED COMPANY

Briefing at a glance

Sales revenue

Rs. 3.50m

Down 48.05% year over year

Net loss

Rs. 12.59m

2025 net loss: Rs. 7.18m

Gross profit margin

1.94%

2025: 12.85%

Sales declined, led by PVC pipes and fittings

Segment sales fell 61.42%, partly offset by 8.30% growth in mineral water.

The operating environment remains challenging

Management cites input prices, electricity tariffs and bank finance constraints.

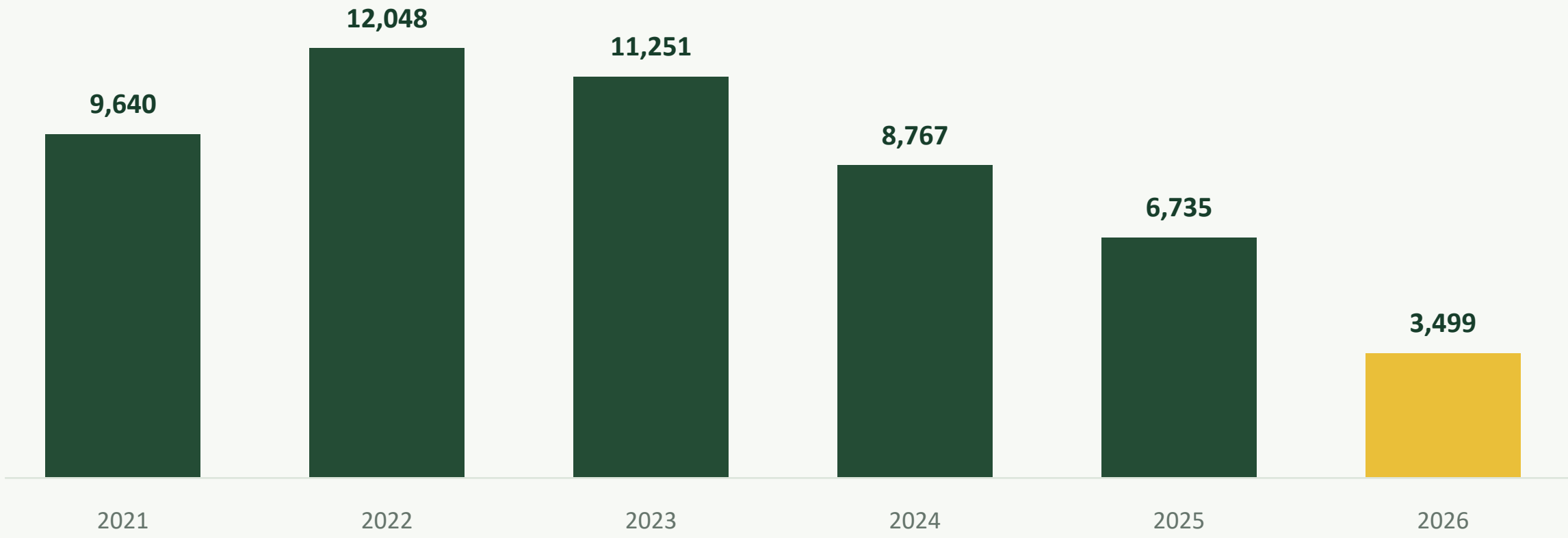
FY2026 Financial

Metric	FY2026	FY2025
Sales revenue	3,499,046	6,735,135
Operating profit / (loss)	(27,760,101)	(27,232,617)
Net profit / (loss)	(12,586,295)	(7,178,018)
Paid-up capital	149,580,000	149,580,000
Earnings per share (Rs.)	(0.84)	(0.48)
Gross profit margin	**1.94%**	**12.85%**

Turnover trend | 2021–2026

2026 turnover: Rs. 3.499m

Chart figures reported in Rs. ’000



Revenue by Business Segment

Business line	FY2026 (Rs.)	FY2025 (Rs.)	YoY change
PVC pipes & fittings	2,099,747	5,443,118	(61.42%)
Mineral water	1,399,299	1,292,017	+8.30%
Total revenue	**3,499,046**	**6,735,135**	**(48.05%)**

Revenue composition | FY2026



60% PVC pipes & fittings

40% mineral water

Other income supports the business

Income category	FY2026 (Rs.)	FY2025 (Rs.)	YoY change
Rental income	34,386,100	37,372,479	(7.99%)
Other	73,824	56,215	+31.32%
Total other income	**34,459,924**	**37,428,694**	**(7.93%)**

Reported total income

Rs. 37.96m

FY2025: Rs. 44.16m

Reported expenses

Rs. 48.54m

FY2025: Rs. 51.44m

Cost structure | FY2026

Cost of sales	FY2026 (Rs.)	FY2025 (Rs.)
Raw material	974,174	2,678,897
Power	1,906,124	3,819,536
Salaries	16,971,722	16,167,662
Stores	96,325	90,725
Others	11,329,254	10,637,297
Total cost of sales	**31,277,599**	**33,394,117**

Overheads, financing and taxation

Cost category	FY2026 (Rs.)	FY2025 (Rs.)
Administration	9,316,462	9,545,544
Distribution	4,885,335	4,630,517
Admin + distribution total	14,201,797	14,176,061
Financial costs — total	3,720,704	3,641,123
Taxation — total	**(658,198)**	**229,831**

Financial position | reported extract

Paid-up capital

Rs. 149.58m

Unchanged from 2025

Accumulated loss

Rs. 429.09m

FY2025: Rs. 421.71m

Current liabilities

Rs. 306.08m

FY2025: Rs. 295.27m

Selected balance-sheet line	FY2026 (Rs.)	FY2025 (Rs.)
Trade & other payables	88,241,176	88,228,012
Accrued interest / markup	121,169,163	117,540,153
Short-term borrowings	56,008,825	48,141,220
Current portion of long-term financing	**32,991,000**	**32,991,000**

Uncertain

Raw-material price pressure

Management highlights increasing input costs.

Electricity tariffs

Higher power costs are identified as a headwind.

Restricted banking facilities

Unavailable financial limits constrain operating flexibility.

Strategic

- Install 66kW Solar
- New Sales Team

Questions & discussion

Pakistan PVC Limited | FY2026 Corporate Briefing

Thank you